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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

MAY 1988

May shipments are the strongest yet for 1988, down only 60 homes from last year. Year-to-date shipments were down by 7,164 homes, off 7.7 percent. It may be too early to predict a bull market but there are some promising signs. Three of the seven regions are showing shipment gains over 1987, compared to only one last month, and five of the top ten shipment states are showing gains through May, compared to only two in April.

In the top ten shipment states, Alabama and South Carolina traded places for 4th and 5th, and Michigan and Tennessee for 7th and 8th.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through May

	1988			1987	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	8,226	9.6	+ 1.5	8,101	8.7
East North Central	10,556	12.3	- 3.5	10,937	11.7
West North Central	3,870	4.5	+ 0.7	3,845	4.1
South Atlantic	31,738	36.9	- 10.1	35,305	37.9
South Central	16,056	18.7	- 19.0	19,829	21.3
Mountain	4,786	5.6	- 13.4	5,527	5.9
Pacific	6,825	7.9	+ 6.0	6,438	6.9

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through May

	1988			1987		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	9,506	11.6	- 12.0	10,802	12.0	1
2. North Carolina	7,325	8.9	- 18.4	8,981	10.0	2
3. Georgia	6,179	7.5	+ 4.7	5,900	6.6	3
4. Alabama	4,366	5.3	- 4.8	4,585	5.1	5
5. South Carolina	4,347	5.3	- 8.9	4,772	5.3	4
6. California	4,101	5.0	+ 4.4	3,930	4.4	6
7. Michigan	3,567	4.3	- 1.8	3,633	4.0	8
8. Tennessee	3,550	4.3	+ 0.5	3,534	3.9	9
9. New York	2,952	3.6	+ 1.7	2,904	3.2	10
10. Pennsylvania	2,858	3.5	+ 4.4	2,737	3.0	11

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)
For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,991	12,961	- 18.9%	January	15,991	12,961	- 18.9%
February	16,258	15,195	- 6.5%	Jan-Feb	32,249	28,156	- 12.7%
March	19,601	18,813	- 4.0%	Jan-Mar	51,850	46,969	- 9.4%
April	21,139	18,761	- 11.2%	Jan-Apr	72,989	65,730	- 9.9%
May	20,176	19,990	- 0.9%	Jan-May	93,165	85,720	- 8.0%
June	21,532			Jan-June	114,697		
July	20,971			Jan-July	135,668		
August	21,996			Jan-Aug	157,664		
September	21,700			Jan-Sep	179,364		
October	22,162			Jan-Oct	201,526		
November	16,990			Jan-Nov	218,516		
December	14,307			Jan-Dec	232,823		

Estimated Mobile/Manufactured Home Shipments*

	Each Month 1987	1988	% Change		Cummulative for Year 1987	1988	% Change
January	15,857	12,823	- 19.1%	January	15,857	12,823	- 19.1%
February	16,059	15,033	- 6.4%	Jan-Feb	31,916	27,856	- 12.7%
March	19,652	19,011	- 3.3%	Jan-Mar	51,568	46,867	- 9.1%
April	21,334	18,931	- 11.3%	Jan-Apr	72,902	65,798	- 9.7%
May	20,231	20,171	- 0.3%	Jan-May	93,133	85,969	- 7.7%
June	21,643			Jan-June	114,776		
July	20,880			Jan-July	135,656		
August	21,961			Jan-Aug	157,617		
September	21,620			Jan-Sep	179,237		
October	21,971			Jan-Oct	201,208		
November	17,176			Jan-Nov	218,384		
December	14,214			Jan-Dec	232,598		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production 1987	1988		Homes In Inventory 1987	1988
January	3.7%	6.4%	January	597	826
February	4.9%	6.5%	February	796	988
March	3.8%	4.2%	March	745	790
April	2.6%	3.3%	April	550	620
May	2.5%	2.2%	May	495	439
June	1.8%		June	384	
July	2.3%		July	475	
August	2.3%		August	510	
September	2.7%		September	590	
October	3.5%		October	781	
November	3.5%		November	595	
December	4.8%		December	688	

Mobile/Manufactured Home Production

	May 1987	May 1988	% Change	Year-To-Date 1987	Year-To-Date 1988	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	0	68	0.0%	0	266	0.0%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,377	1,449	5.2%	5,911	5,820	- 1.5%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,377**	**1,517**	**10.2%**	**5,911**	**6,086**	**3.0%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,484	2,686	8.1%	10,868	10,644	- 2.1%
Michigan *	*	*	---	*	*	---
Ohio	303	337	11.2%	1,186	1,260	6.2%
Wisconsin	286	315	10.1%	1,101	1,093	- 0.7%
Total	**3,073**	**3,338**	**8.6%**	**13,155**	**12,997**	**- 1.2%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	170	219	28.8%	689	844	22.5%
Minnesota	203	212	4.4%	775	785	1.3%
Missouri	54	66	22.2%	234	186	- 20.5%
Nebraska	200	221	10.5%	927	917	- 1.1%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**627**	**718**	**14.5%**	**2,625**	**2,732**	**4.1%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,521	1,355	- 10.9%	8,462	7,468	- 11.7%
Georgia	2,940	3,040	3.4%	13,918	13,645	- 2.0%
Maryland *	*	*	---	*	*	---
North Carolina	2,526	2,090	- 17.3%	11,209	9,121	- 18.6%
South Carolina *	*	*	---	*	*	---
Virginia	387	374	- 3.4%	1,719	1,535	- 10.7%
West Virginia *	*	*	---	*	*	---
Total	**7,374**	**6,859**	**- 7.0%**	**35,308**	**31,769**	**- 10.0%**
South Central						
Alabama	1,988	2,165	8.9%	8,901	8,121	- 8.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	402	505	25.6%	1,805	2,061	14.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,260	1,295	2.8%	5,843	5,762	- 1.4%
Texas	1,231	630	- 48.8%	5,824	3,080	- 47.1%
Total	**4,881**	**4,595**	**- 5.9%**	**22,373**	**19,024**	**- 15.0%**

Mobile/Manufactured Home Production

	May 1987	1988	% Change	Year-To-Date 1987	1988	% Change
Mountain						
Arizona	434	430	- 0.9%	2,166	1,920	- 11.4%
Colorado	43	52	20.9%	219	125	- 42.9%
Idaho	227	184	- 18.9%	1,042	827	- 20.6%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	704	666	- 5.4%	3,427	2,872	- 16.2%
Pacific						
Alaska *	*	*	---	*	*	---
California	922	1,039	12.7%	4,835	4,788	- 1.0%
Hawaii *	*	*	---	*	*	---
Oregon	438	528	20.5%	1,954	2,349	20.2%
Washington	122	100	- 18.0%	509	423	- 16.9%
Total	1,482	1,667	12.5%	7,298	7,560	3.6%
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	658	630	- 4.3%	3,068	2,680	- 12.6%
Total Production	20,176	19,990	- .9%	93,165	85,720	- 8.0%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	May 1987	1988	% Change	Year-To-Date 1987	1988	% Change
Northeast						
Connecticut	31	17	- 45.2%	114	86	- 24.6%
Maine	241	250	3.7%	856	955	11.6%
Massachusetts	59	67	13.6%	268	256	- 4.5%
New Hampshire	119	183	53.8%	480	488	1.7%
New Jersey	83	54	- 34.9%	404	253	- 37.4%
New York	724	806	11.3%	2,904	2,952	1.7%
Pennsylvania	600	729	21.5%	2,737	2,858	4.4%
Rhode Island	11	18	63.6%	53	57	7.5%
Vermont—	73	90	23.3%	285	321	12.6%
Total	**1,941**	**2,214**	**14.1%**	**8,101**	**8,226**	**1.5%**
East North Central						
Illinois	299	285	- 4.7%	1,323	1,162	- 12.2%
Indiana	544	602	10.7%	2,477	2,401	- 3.1%
Michigan	881	959	8.9%	3,633	3,567	- 1.8%
Ohio	596	638	7.0%	2,663	2,470	- 7.2%
Wisconsin	216	271	25.5%	841	956	13.7%
Total	**2,536**	**2,755**	**8.6%**	**10,937**	**10,556**	**- 3.5%**
West North Central						
Iowa	72	102	41.7%	302	382	26.5%
Kansas	138	138	0.0%	595	585	- 1.7%
Minnesota	169	197	16.6%	627	660	5.3%
Missouri	405	512	26.4%	1,792	1,771	- 1.2%
Nebraska	51	42	- 17.6%	197	168	- 14.7%
North Dakota	32	37	15.6%	99	95	- 4.0%
South Dakota	53	50	- 5.7%	233	209	- 10.3%
Total	**920**	**1,078**	**17.2%**	**3,845**	**3,870**	**0.7%**
South Atlantic						
Delaware	172	174	1.2%	839	769	- 8.3%
Florida	1,958	1,693	- 13.5%	10,802	9,506	- 12.0%
Georgia	1,207	1,415	17.2%	5,900	6,179	4.7%
Maryland	122	93	- 23.8%	554	553	- 0.2%
North Carolina	2,029	1,815	- 10.5%	8,981	7,325	- 18.4%
South Carolina	1,043	978-	- 6.2%	4,772	4,347	- 8.9%
Virginia	528	485	- 8.1%	2,251	1,968	- 12.6%
West Virginia	292	278	- 4.8%	1,206	1,091	- 9.5%
Total	**7,351**	**6,931**	**- 5.7%**	**35,305**	**31,738**	**- 10.1%**
South Central						
Alabama	1,041	1,128	8.4%	4,585	4,366	- 4.8%
Arkansas	406	370	- 8.9%	1,990	1,468	- 26.2%
Kentucky	545	550	0.9%	2,174	2,185	0.5%
Louisiana	247	126	- 49.0%	1,023	581	- 43.2%
Mississippi	493	514	4.3%	2,154	1,722	- 20.1%
Oklahoma	110	76	- 30.9%	466	242	- 48.1%
Tennessee	838	855	2.0%	3,534	3,550	0.5%
Texas	765	371	- 51.5%	3,903	1,942	- 50.2%
Total	**4,445**	**3,990**	**- 10.2%**	**19,829**	**16,056**	**- 19.0%**

Mobile/Manufactured Home Shipments

	May 1987	1988	% Change	Year-To-Date 1987	1988	% Change
Mountain						
Arizona	475	461	- 2.9%	2,496	2,116	- 15.2%
Colorado	67	83	23.9%	332	308	- 7.2%
Idaho	63	39	- 38.1%	262	183	- 30.2%
Montana	45	45	0.0%	203	163	- 19.7%
Nevada	180	204	13.3%	737	781	6.0%
New Mexico	302	235	- 22.2%	1,285	1,081	- 15.9%
Utah	30	29	- 3.3%	158	113	- 28.5%
Wyoming	4	7	75.0%	54	41	- 24.1%
Total	1,166	1,103	- 5.4%	5,527	4,786	- 13.4%
Pacific						
Alaska	0	2	0.0%	1	14	300.0%
California	743	878	18.2%	3,930	4,101	4.4%
Hawaii	0	2	0.0%	0	2	0.0%
Oregon	221	263	19.0%	993	1,289	29.8%
Washington	358	335	- 6.4%	1,514	1,419	- 6.3%
Total	1,322	1,480	12.0%	6,438	6,825	6.0%
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	550	620	12.7%	3,151	3,912	24.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	20,231	20,171	- .3%	93,133	85,969	- 7.7%

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date

1988 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	65	21	86	*	*	*
Maine	793	162	955	211	55	266
Massachusetts *	146	110	256	*	*	*
New Hampshire *	346	142	488	*	*	*
New Jersey *	106	147	253	*	*	*
New York *	1,829	1,123	2,952	*	*	*
Pennsylvania	1,830	1,028	2,858	3,638	2,182	5,820
Rhode Island *	32	25	57	*	*	*
Vermont *	235	86	321	*	*	*
Total	5,382	2,844	8,226	3,849	2,237	6,086
	65.4%	34.6%	100.0%	63.2%	36.8%	100.0%
East North Central						
Illinois *	790	372	1,162	*	*	*
Indiana	1,689	712	2,401	7,145	3,499	10,644
Michigan *	2,162	1,405	3,567	*	*	*
Ohio	1,776	694	2,470	957	303	1,260
Wisconsin	852	104	956	937	156	1,093
Total	7,269	3,287	10,556	9,039	3,958	12,997
	68.9%	31.1%	100.0%	69.5%	30.5%	100.0%
West North Central						
Iowa *	265	117	382	*	*	*
Kansas	383	202	585	647	197	844
Minnesota	485	175	660	567	218	785
Missouri	1,265	506	1,771	18	168	186
Nebraska	78	90	168	512	405	917
North Dakota *	57	38	95	*	*	*
South Dakota *	122	87	209	*	*	*
Total	2,655	1,215	3,870	1,744	988	2,732
	68.6%	31.4%	100.0%	63.8%	36.2%	100.0%
South Atlantic						
Delaware *	505	264	769	*	*	*
Florida	3,507	5,999	9,506	2,463	5,005	7,468
Georgia	3,152	3,027	6,179	6,995	6,650	13,645
Maryland *	349	204	553	*	*	*
North Carolina	4,727	2,598	7,325	6,512	2,609	9,121
South Carolina *	2,652	1,695	4,347	*	*	*
Virginia	1,311	657	1,968	1,264	271	1,535
West Virginia *	787	304	1,091	*	*	*
Total	16,990	14,748	31,738	17,234	14,535	31,769
	53.5%	46.5%	100.0%	54.2%	45.8%	100.0%

Year-To-Date

1988 Product Mix

	Jan-May Shipments			Jan-May Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	3,421	945	4,366	6,095	2,026	8,121
Arkansas *	1,146	322	1,468	*	*	*
Kentucky *	1,587	598	2,185	*	*	*
Louisiana *	505	76	581	*	*	*
Mississippi	1,343	379	1,722	1,678	383	2,061
Oklahoma *	133	109	242	*	*	*
Tennessee	2,486	1,064	3,550	4,211	1,551	5,762
Texas	993	949	1,942	1,615	1,465	3,080
Total	**11,614**	**4,442**	**16,056**	**13,599**	**5,425**	**19,024**
	72.3%	**27.7%**	**100.0%**	**71.5%**	**28.5%**	**100.0%**
Mountain						
Arizona	925	1,191	2,116	933	987	1,920
Colorado_	121	187	308	39	86	125
Idaho	28	155	183	146	681	827
Montana *	46	117	163	*	*	*
Nevada *	118	663	781	*	*	*
New Mexico *	616	465	1,081	*	*	*
Utah *	14	99	113	*	*	*
Wyoming *	13	28	41	*	*	*
Total	**1,881**	**2,905**	**4,786**	**1,118**	**1,754**	**2,872**
	39.3%	**60.7%**	**100.0%**	**38.9%**	**61.1%**	**100.0%**
Pacific						
Alaska *	11	3	14	*	*	*
California	622	3,479	4,101	732	4,056	4,788
Hawaii *	0	2	2	*	*	*
Oregon	163	1,126	1,289	279	2,070	2,349
Washington	121	1,298	1,419	12	411	423
Total	**917**	**5,908**	**6,825**	**1,023**	**6,537**	**7,560**
	13.4%	**86.6%**	**100.0%**	**13.5%**	**86.5%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	46,708	35,349	82,057	47,606	35,434	83,040
	56.9%	43.1%	100.0%	57.3%	42.7%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	2,930	982	3,912	0	0	0
Other (Canada)	0	0	0	0	0	0
States With * -	0	0	0	1,844	836	2,680
Total	**49,638**	**36,331**	**85,969**	**49,450**	**36,270**	**85,720**
	57.7%	**42.3%**	**100.0%**	**57.7%**	**42.3%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
North Carolina	1,815	9.3%	1	1,193	10.7%	1	622	7.4%	4
Florida	1,693	8.7%	2	558	5.0%	7	1,135	13.5%	1
Georgia	1,415	7.2%	3	685	6.1%	3	730	8.7%	3
Alabama	1,128	5.8%	4	892	8.0%	2	236	2.8%	12
South Carolina	978	5.0%	5	569	5.1%	5	409	4.9%	5
Michigan	959	4.9%	6	566	5.1%	6	393	4.7%	6
California	878	4.5%	7	111	1.0%	27	767	9.1%	2
Tennessee	855	4.4%	8	600	5.4%	4	255	3.0%	11
New York	806	4.1%	9	482	4.3%	8	324	3.9%	7
Pennsylvania	729	3.7%	10	443	4.0%	9	286	3.4%	9
Ohio	638	3.3%	11	437	3.9%	10	201	2.4%	15
Indiana	602	3.1%	12	398	3.6%	13	204	2.4%	14
Kentucky	550	2.8%	13	402	3.6%	12	148	1.8%	19
Mississippi	514	2.6%	14	426	3.8%	11	88	1.0%	24
Missouri	512	2.6%	15	370	3.3%	14	142	1.7%	20
Virginia	485	2.5%	16	310	2.8%	15	175	2.1%	18
Arizona	461	2.4%	17	203	1.8%	18	258	3.1%	10
Texas	371	1.9%	18	177	1.6%	22	194	2.3%	16
Arkansas	370	1.9%	19	299	2.7%	16	71	0.8%	25
Washington	335	1.7%	20	29	0.3%	40	306	3.6%	8
Illinois	285	1.5%	21	181	1.6%	21	104	1.2%	22
West Virginia	278	1.4%	22	189	1.7%	20	89	1.1%	23
Wisconsin	271	1.4%	23	236	2.1%	17	35	0.4%	36
Oregon	263	1.3%	24	32	0.3%	37	231	2.8%	13
Maine	250	1.3%	25	201	1.8%	19	49	0.6%	29
New Mexico	235	1.2%	26	118	1.1%	25	117	1.4%	21
Nevada	204	1.0%	27	29	0.3%	39	175	2.1%	17
Minnesota	197	1.0%	28	135	1.2%	23	62	0.7%	26
New Hampshire	183	0.9%	29	126	1.1%	24	57	0.7%	28
Delaware	174	0.9%	30	114	1.0%	26	60	0.7%	27
Kansas	138	0.7%	31	92	0.8%	29	46	0.5%	30
Louisiana	126	0.6%	32	103	0.9%	28	23	0.3%	41
Iowa	102	0.5%	33	64	0.6%	31	38	0.5%	34
Maryland	93	0.5%	34	52	0.5%	32	41	0.5%	32
Vermont	90	0.5%	35	65	0.6%	30	25	0.3%	39
Colorado	83	0.4%	36	39	0.3%	34	44	0.5%	31
Oklahoma	76	0.4%	37	41	0.4%	33	35	0.4%	35
Massachusetts	67	0.3%	38	29	0.3%	38	38	0.5%	33
New Jersey	54	0.3%	39	37	0.3%	35	17	0.2%	43
South Dakota	50	0.3%	40	34	0.3%	36	16	0.2%	44
Montana	45	0.2%	41	11	0.1%	44	34	0.4%	37
Nebraska	42	0.2%	42	24	0.2%	41	18	0.2%	42
Idaho	39	0.2%	43	6	0.1%	46	33	0.4%	38
North Dakota	37	0.2%	44	23	0.2%	42	14	0.2%	45
Utah	29	0.1%	45	4	0.0%	48	25	0.3%	40
Rhode Island	18	0.1%	46	11	0.1%	45	7	0.1%	46
Connecticut	17	0.1%	47	14	0.1%	43	3	0.0%	47
Wyoming	7	0.0%	48	5	0.0%	47	2	0.0%	48
Alaska	2	0.0%	49	1	0.0%	49	1	0.0%	50
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	49
19,551	**99.9%**		**11,166**	**100.1%**		**8,385**	**99.8%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1988

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	9,506	11.6%	1	3,507	7.5%	2	5,999	17.0%	1
North Carolina	7,325	8.9%	2	4,727	10.1%	1	2,598	7.3%	4
Georgia	6,179	7.5%	3	3,152	6.7%	4	3,027	8.6%	3
Alabama	4,366	5.3%	4	3,421	7.3%	3	945	2.7%	14
South Carolina	4,347	5.3%	5	2,652	5.7%	5	1,695	4.8%	5
California	4,101	5.0%	6	622	1.3%	23	3,479	9.8%	2
Michigan	3,567	4.3%	7	2,162	4.6%	7	1,405	4.0%	6
Tennessee	3,550	4.3%	8	2,486	5.3%	6	1,064	3.0%	11
New York	2,952	3.6%	9	1,829	3.9%	9	1,123	3.2%	10
Pennsylvania	2,858	3.5%	10	1,830	3.9%	8	1,028	2.9%	12
Ohio	2,470	3.0%	11	1,776	3.8%	10	694	2.0%	16
Indiana	2,401	2.9%	12	1,689	3.6%	11	712	2.0%	15
Kentucky	2,185	2.7%	13	1,587	3.4%	12	598	1.7%	19
Arizona	2,116	2.6%	14	925	2.0%	18	1,191	3.4%	8
Virginia	1,968	2.4%	15	1,311	2.8%	14	657	1.9%	18
Texas	1,942	2.4%	16	993	2.1%	17	949	2.7%	13
Missouri	1,771	2.2%	17	1,265	2.7%	15	506	1.4%	20
Mississippi	1,722	2.1%	18	1,343	2.9%	13	379	1.1%	22
Arkansas	1,468	1.8%	19	1,146	2.5%	16	322	0.9%	24
Washington	1,419	1.7%	20	121	0.3%	37	1,298	3.7%	7
Oregon	1,289	1.6%	21	163	0.3%	33	1,126	3.2%	9
Illinois	1,162	1.4%	22	790	1.7%	21	372	1.1%	23
West Virginia	1,091	1.3%	23	787	1.7%	22	304	0.9%	25
New Mexico	1,081	1.3%	24	616	1.3%	24	465	1.3%	21
Wisconsin	956	1.2%	25	852	1.8%	19	104	0.3%	39
Maine	955	1.2%	26	793	1.7%	20	162	0.5%	31
Nevada	781	1.0%	27	118	0.3%	39	663	1.9%	17
Delaware	769	0.9%	28	505	1.1%	26	264	0.7%	26
Minnesota	660	0.8%	29	485	1.0%	27	175	0.5%	30
Kansas	585	0.7%	30	383	0.8%	28	202	0.6%	28
Louisiana	581	0.7%	31	505	1.1%	25	76	0.2%	44
Maryland	553	0.7%	32	349	0.7%	29	204	0.6%	27
New Hampshire	488	0.6%	33	346	0.7%	30	142	0.4%	34
Iowa	382	0.5%	34	265	0.6%	31	117	0.3%	35
Vermont	321	0.4%	35	235	0.5%	32	86	0.2%	43
Colorado	308	0.4%	36	121	0.3%	38	187	0.5%	29
Massachusetts	256	0.3%	37	146	0.3%	34	110	0.3%	37
New Jersey	253	0.3%	38	106	0.2%	40	147	0.4%	33
Oklahoma	242	0.3%	39	133	0.3%	35	109	0.3%	38
South Dakota	209	0.3%	40	122	0.3%	36	87	0.2%	42
Idaho	183	0.2%	41	28	0.1%	46	155	0.4%	32
Nebraska	168	0.2%	42	78	0.2%	41	90	0.3%	41
Montana	163	0.2%	43	46	0.1%	44	117	0.3%	36
Utah	113	0.1%	44	14	0.0%	47	99	0.3%	40
North Dakota	95	0.1%	45	57	0.1%	43	38	0.1%	45
Connecticut	86	0.1%	46	65	0.1%	42	21	0.1%	48
Rhode Island	57	0.1%	47	32	0.1%	45	25	0.1%	47
Wyoming	41	0.0%	48	13	0.0%	48	28	0.1%	46
Alaska	14	0.0%	49	11	0.0%	49	3	0.0%	49
Hawaii	2	0.0%	50	0	0.0%	50	2	0.0%	50
82,057	**100.0%**		**46,708**	**99.8%**		**35,349**	**100.2%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
May 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	3,040	15.7%	1	1,492	13.5%	3	1,548	18.7%	1
Indiana	2,686	13.9%	2	1,742	15.7%	1	944	11.4%	3
Alabama	2,165	11.2%	3	1,665	15.0%	2	500	6.0%	7
North Carolina	2,090	10.8%	4	1,472	13.3%	4	618	7.5%	5
Pennsylvania	1,449	7.5%	5	856	7.7%	6	593	7.2%	6
Florida	1,355	7.0%	6	397	3.6%	8	958	11.6%	2
Tennessee	1,295	6.7%	7	934	8.4%	5	361	4.4%	9
California	1,039	5.4%	8	134	1.2%	16	905	10.9%	4
Texas	630	3.3%	9	310	2.8%	9	320	3.9%	10
Oregon	528	2.7%	10	62	0.6%	18	466	5.6%	8
Mississippi	505	2.6%	11	431	3.9%	7	74	0.9%	16
Arizona	430	2.2%	12	213	1.9%	13	217	2.6%	11
Virginia	374	1.9%	13	306	2.8%	10	68	0.8%	17
Ohio	337	1.7%	14	252	2.3%	12	85	1.0%	15
Wisconsin	315	1.6%	15	265	2.4%	11	50	0.6%	20
Nebraska	221	1.1%	16	122	1.1%	17	99	1.2%	13
Kansas	219	1.1%	17	173	1.6%	14	46	0.6%	21
Minnesota	212	1.1%	18	145	1.3%	15	67	0.8%	18
Idaho	184	1.0%	19	23	0.2%	20	161	1.9%	12
Washington	100	0.5%	20	3	0.0%	23	97	1.2%	14
Maine	68	0.4%	21	50	0.5%	19	18	0.2%	23
Missouri	66	0.3%	22	6	0.1%	22	60	0.7%	19
Colorado	52	0.3%	23	19	0.2%	21	33	0.4%	22
Iowa	*								
South Carolina	*								
Rhode Island	*								
Louisiana	*								
New York	*								
Massachusetts	*								
Arkansas	*								
West Virginia	*								
New Mexico	*								
Nevada	*								
Maryland	*								
New Jersey	*								
Illinois	*								
New Hampshire	*								
Connecticut	*								
Hawaii	*								
Kentucky	*								
Wyoming	*								
Utah	*								
Delaware	*								
Michigan	*								
North Dakota	*								
Vermont	*								
South Dakota	*								
Montana	*								
Alaska	*								
Oklahoma	*								
	19,360	100.0%		11,072	100.1%		8,288	100.1%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-May 1988

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	13,645	16.4%	1	6,995	14.7%	2	6,650	18.8%	1
Indiana	10,644	12.8%	2	7,145	15.0%	1	3,499	9.9%	4
North Carolina	9,121	11.0%	3	6,512	13.7%	3	2,609	7.4%	5
Alabama	8,121	9.8%	4	6,095	12.8%	4	2,026	5.7%	8
Florida	7,468	9.0%	5	2,463	5.2%	7	5,005	14.1%	2
Pennsylvania	5,820	7.0%	6	3,638	7.6%	6	2,182	6.2%	6
Tennessee	5,762	6.9%	7	4,211	8.8%	5	1,551	4.4%	9
California	4,788	5.8%	8	732	1.5%	14	4,056	11.4%	3
Texas	3,080	3.7%	9	1,615	3.4%	9	1,465	4.1%	10
Oregon	2,349	2.8%	10	279	0.6%	18	2,070	5.8%	7
Mississippi	2,061	2.5%	11	1,678	3.5%	8	383	1.1%	15
Arizona	1,920	2.3%	12	933	2.0%	13	987	2.8%	11
Virginia	1,535	1.8%	13	1,264	2.7%	10	271	0.8%	17
Ohio	1,260	1.5%	14	957	2.0%	11	303	0.9%	16
Wisconsin	1,093	1.3%	15	937	2.0%	12	156	0.4%	21
Nebraska	917	1.1%	16	512	1.1%	17	405	1.1%	14
Kansas	844	1.0%	17	647	1.4%	15	197	0.6%	19
Idaho	827	1.0%	18	146	0.3%	20	681	1.9%	12
Minnesota	785	0.9%	19	567	1.2%	16	218	0.6%	18
Washington	423	0.5%	20	12	0.0%	23	411	1.2%	13
Maine	266	0.3%	21	211	0.4%	19	55	0.2%	23
Missouri	186	0.2%	22	18	0.0%	22	168	0.5%	20
Colorado	125	0.2%	23	39	0.1%	21	86	0.2%	22
Alaska	*								
Michigan	*								
Iowa	*								
Massachusetts	*								
Vermont	*								
North Dakota	*								
Nevada	*								
South Dakota	*								
Louisiana	*								
New Hampshire	*								
Maryland	*								
Hawaii	*								
South Carolina	*								
New York	*								
Kentucky	*								
Rhode Island	*								
Arkansas	*								
Oklahoma	*								
Delaware	*								
Illinois	*								
West Virginia	*								
Montana	*								
New Jersey	*								
New Mexico	*								
Wyoming	*								
Connecticut	*								
Utah	*								
	83,040	99.8%		47,606	100.0%		35,434	100.1%	

Does Not Include States with "*"
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MAY 1988
Manufacturing Report

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